



**Better Technology for Better Business**

## CAPABILITIES STATEMENT

EXCEL Management Systems, Inc. • 691 N. High Street, 2nd Floor • Columbus, OH 43215

### COMPANY OVERVIEW

*EXCEL Management Systems is a nationwide provider of information technology solutions for federal, state, and commercial customers.* EXCEL drives organizational performance through our rigorous focus on strategy, workflow, technology and laser-focused project management. Additionally, EXCEL leverages the power of partnerships which gives us extended access to world class IT products and services and tremendous leveraging on pricing. For over a quarter of a century, EXCEL has helped its clients to improve efficiency and business productivity by keeping abreast of emerging technologies.

### CORE COMPETENCIES

- Structured Cabling
  - Cat5, Cat6, Fiber Optics
  - Moves, Adds, & Changes
- Managed Services
  - Cybersecurity
  - Third-party Server Maintenance
  - Field Services
- Web Services
  - Hosting
  - Design
  - Development
  - Database Design, Management, & Integration
- Hardware
  - Procurement
  - Maintenance

### DIFFERENTIATORS

EXCEL's service delivery model is based upon our R4 approach: Reach, Range, Resources, and Reliability.

- **REACH:** Our ability to quickly and effectively deliver services and resources anywhere across Ohio.
- **RANGE:** Our broad variety of services and capabilities.
- **RESOURCES:** The people, the tools, and the processes that EXCEL has developed over the years to ensure the quality and effectiveness of our solutions.
- **RELIABILITY:** Our ability to deliver these services when and where they are needed, regardless of the place, the time, or the technology.



### CORPORATE DATA

Federal Certifications: Minority Business Enterprise,  
MBE Certification: MBE-6963  
UNSPSC Codes: 43210000, 43220000,  
43230000, 81112200,  
81110000, 81111600,  
81112300, 80101600  
GSA Schedule Number: GS35F537GA  
State Term Schedule: STS 534599  
MMA Number: MMA 7402



### PAST PERFORMANCE: STATE OF OHIO

- Ohio Department of Job and Family Services
- Ohio Department of Health
- Ohio Bureau of Worker's Compensation
- Ohio Department of Commerce
- Ohio Department of Rehabilitation and Corrections
- Ohio Department of Youth Services
- Ohio Department of Public Safety
- Ohio Office of Information Technology
- Ohio Investigative Unit
- Ohio Department of Taxation
- Ohio Department of Medicaid
- Ohio Department of Education



### AWARDS & RECOGNITION

- Ohio Association of African American Business Owners. African American Male Business Owner of the Year.
- U.S. Small Business Administration, Columbus District. Minority Small Business Person of the Year.
- Washington D.C. Black President's Roundtable Businessman of the Year.



### CONTACT INFORMATION

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*Better Technology for Better Business*

*Customers and Partners Include:*

*Federal*



*Non-Profit*



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