

CAPABILITIES STATEMENT

EXCEL Management Systems, Inc. • 691 N. High Street, 2nd Floor • Columbus, OH 43215

COMPANY OVERVIEW

EXCEL Management Systems is a nationwide provider of information technology solutions for federal, state, and commercial customers. EXCEL drives organizational performance through our rigorous focus on strategy, workflow, technology and laser-focused project management. Additionally, EXCEL leverages the power of partnerships which gives us extended access to world class IT products and services and tremendous leveraging on pricing. For over a quarter of a century, EXCEL has helped its clients to improve efficiency and business productivity by keeping abreast of emerging technologies.

CORE COMPETENCIES

- Strategic Organizational IT Consulting
 - Infrastructure Optimization
 - Network Analysis & Re-engineering
- Managed Services
 - Cloud Services
 - Field Services
 - Remote Help Desk Services
 - Structured Cabling
- Project Management
 - Project Leadership
 - Resource Planning
- Hardware
 - Procurement
 - Maintenance
- Software
 - Web Design & Development
 - Database Architecture
 - Mobile App Development

DIFFERENTIATORS

EXCEL's service delivery model is based upon our R4 approach: Reach, Range, Resources, and Reliability.

- **REACH:** Our ability to quickly and effectively deliver services and resources anywhere across the country.
- **RANGE:** Our broad variety of services and capabilities.
- **RESOURCES:** The people, the tools, and the processes that EXCEL has developed over the years to ensure the quality and effectiveness of our solutions.
- **RELIABILITY:** Our ability to deliver these services when and where they are needed, regardless of the place, the time, or the technology.



CORPORATE DATA

Federal Certifications: Minority Business Enterprise, Veteran-Owned Business Enterprise
Ohio MBE Certification: MBE-6963
DUNS Number: 61-379-5921
NAICS Codes: 541511, 541512, 541513, 541519, 238210
GSA Schedule Number: GS-35F-537GA
CAGE Code: 0XV80



PAST PERFORMANCE: FEDERAL GOVERNMENT

- United States Air Force
 - FA8770-11-C-0018 Subcontract S11-118765 USAF - Equipment and Stock Control
 - # HC1028-08-D-2000 USAF Network and System Management
- United States Environmental Protection Agency
 - ITS-EPA-EMSI-02-0006 S-1000219 EPA Telecommunications
 - CIO-SP2i- HHSN263999900029I EPA IT infrastructure
 - # EP_R5-11-14 Sub Contract # IPNS-2011-0001 EPA Help Desk Services
- National Institutes of Health
- National Institute of Environmental Health Sciences
- Defense Information Systems Agency



AWARDS & RECOGNITION

- Ohio Association of African American Business Owners. African American Male Business Owner of the Year.
- U.S. Small Business Administration, Columbus District. Minority Small Business Person of the Year.
- Washington D.C. Black President's Roundtable Businessman of the Year.



CONTACT INFORMATION

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