

*Better Technology For Better Business*

## FULLY MANAGED BACKUP & DISASTER RECOVERY (BDR) THE BEST DEFENSE AGAINST OUTAGES AND MALWARE ATTACKS

If the power in your office fails tonight, and all of your computers crash, how quickly can you recover? And more importantly, at what cost? According to the U.S. Department of Labor, 93% of companies that experience a disaster go out of business within 5 years – even if they can recover in the short term.

Should your organization be compromised with ransomware or other malware, do you have the backups necessary to avoid paying hackers to restore your data?

We're here to ensure your business doesn't become another statistic. Our business continuity solution is about more than just backup – it's designed to quickly revive your network and restore files following any unplanned downtime. Our solution ensures your employees will be operating productively in almost no time at all.

## UNPARALLELED PEACE OF MIND

In today's always-on business landscape, maintaining an effective backup and disaster recovery (BDR) strategy is becoming more important than ever. Data is playing an increasingly critical role in decision-making processes, and the costs and risks associated with downtime are skyrocketing – not to mention the damage your brand and reputation can suffer in the event of a disaster.

EXCEL's business continuity solution includes features like continuous data protection, cloud-based replication and recovery, and more – all for one low fixed monthly price per protected server.

What does that mean? It means you can rest easy knowing that your critical data, emails, reports, and other information are all protected, backed up and securely tucked away until you need them.

## DIRECT SUPPORT

Having a backup appliance in place is only the first step in a successful business continuity strategy. To minimize the risk of data loss, you'll want to have technicians proactively monitoring the entire backup process to ensure things are working as expected.

That's why we've got a dedicated team keeping a watchful eye over your protected servers, ready to jump into action should any problems arise. If the worst should happen, you needn't worry – we'll have you back up and running quickly.

## HIGHLIGHTS

- Complete end-to-end management of backups
- Block-level encryption
- Continuous data protection technology
- Backup processes fully-managed & monitored
- Cloud replication
- Off-site virtualization
- Verified, frequent backups are the best protection against malware attacks