

## SERVICE OFFERINGS

*Better Technology For Better Business*

### FIELD SERVICES

EXCEL specializes in developing and executing structured cabling systems to support growing organizations. We'll untangle your cabling infrastructure, diagnose failures, implement standards, document paths and endpoints, and organize your wiring closets, conduits, and drop ceilings. We'll maximize accessibility, flexibility, and clarity. We'll inspect your cables for physical and electronic health, and repair or replace cables and connectors as needed.

### MANAGED SERVICES

EXCEL offers each of the Systems Integration services on an outsourced as well as a project basis. We can serve as your entire IT organization – onsite or remotely – or offer technical assistance on a less comprehensive basis, according to the needs of your firm. We take the worry out of dealing with technology, and we'll keep you up and running, current, and well-equipped to execute your mission.

### CYBERSECURITY

THERE IS NO QUESTION that organizations of all sizes face a significant threat from information security breaches. Cyber-attacks have become more commonplace and more sophisticated with each passing year. There are a variety of challenges that today's security organizations have to deal with, including:

- Malware campaigns launched by organized criminal groups who look to steal information that can be sold on the black market
- Increasingly powerful distributed denial-of-service (DDoS) attacks that can take out large websites
- State-sponsored espionage that can penetrate even well-defended networks.

The financial costs associated with a security breach can be staggering and the brand damage can be fatal to an organization. Our Cyber Security experts assess the risks and potential remediation strategies to tailor the most cost-effective solution based on the unique needs of your business.

### IT STAFFING

EXCEL has a long and distinguished history of providing technical talent to firms who need it on a temporary or long-term basis. We maintain a nationwide network of highly trained, skilled technologists, as well as a first-rate staffing organization that specializes in matching talent to your specific technical requirements.

- Voice
- Data
- Coax
- Fiber
- Security Cameras
- Access Control
- Fully Managed IT Services
  - Remote monitoring and management of servers
  - Remote monitoring and management of desktops
  - Network monitoring
  - Server performance monitoring
  - Remote Help Desk
  - Onsite support
  - Vendor management
- Comprehensive Backup and Disaster Recovery Services
  - Virtualized onsite back-up
  - Virtualized offsite back-up
  - Cloud-to-cloud back-up and file recovery
- 3rd Party Server Maintenance
  - Significantly reduced server maintenance costs
  - Maintenance contract consolidation
- Web Services
  - Web Hosting
  - Web Design
  - Web Development
  - Web Database management & integration
- Cybersecurity
  - Technical assessments
  - Penetration testing
  - Threat simulation
  - Vulnerability assessments
  - Security management services
  - Employee education